



## THE BULL'S EYE BULL - E - T I N

Vol. XIV No. 3  
September, 1994

D. T. Berk, Editor

### HIGHLAND GAMES

Next year we hope to have tents at the TAM O'SHANTER SCOTTISH HIGHLAND GAMES, Stonehill College, Easton, MA., and/or NEW HAMPSHIRE HIGHLAND GAMES, Loon Mountain Recreation Area, in the White Mountain National Forest, Lincoln, New Hampshire. A couple of our members have shown interest in hosting tents at these games.

### GET WELL WISHES

John Turnbull, Charlotte, NC, host of the Grandfather Mountain Games tent, is home recovering from recent surgery. Our best wishes to John for a speedy and uneventful recovery.

### WEDDING BELLS

George and Jean Turnbull, Orange, CA., announce the marriage of their daughter Nancy Ann to Matthew Boyden.

On a brilliant September afternoon, the radiant bride and her father were piped to the altar to the tune of "Scotland the Brave." The piper was Malcolm Gray. Beneath her beautiful gown Nancy wore a garter fashioned from the Turnbull Dress Tartan. Tucked into her bouquet was an heirloom bridal hanky of Carrickmacross lace made by the nuns of the Convent of St. Louis, County Monaghan, Ireland. Taped into her shoe she had a six pence. For the benediction, the sentimental bride chose "The Irish Blessing."

Over the years, Nancy spent a lot of time helping out at the Turnbull tent at the Costa Mesa Games and in other areas.

We wish Nancy and Matt a long and happy life together.

### BELATED BIRTHDAY WISHES

Belated birthday wishes were sent to John Turnbull Quigley, Voorhees, N.J., on the occasion of his 98th birthday. Along with a birthday card from the Clan we also sent a cap and told him to wear it now in good health and when he celebrates his 100th birthday.

## FLOWERS OF THE FOREST

Colin Turnbull, anthropologist, and an authority on the cultures of eastern and central Africa and India, passed away, age 69.

In 1985 Colin retired as a professor of anthropology at George Washington University, whose faculty he joined in 1976.

In 1961 he wrote, "THE FOREST PEOPLE" about a group of pygmy hunters and gatherers in what is now known as Zaire.

"THE MOUNTAIN PEOPLE," published in 1972 - is a portrait of the Ik, a hapless and dwindling hunting people in northern Uganda. The book became a best seller, praised as a powerful depiction of evil. He cooperated on a 1976-77 production of "THE IK," a dramatization of his book, "THE MOUNTAIN PEOPLE." His other books include, "THE LONELY AFRICAN," "WAYWARD SERVANTS," "TIBET," "MAN IN AFRICA" and "THE HUMAN CYCLE."

In retirement in recent years Colin had lived in Hawaii, Samoa and India, where he became a Buddhist Monk.

In correspondence with your editor, Colin had said that his family was from Spittal, Scotland. Many of his family still reside there. He expressed the hope that when he retired he planned to write a family history book about the Turnbulls of Spittal, Scotland. He said he had a vast amount of data in his files which he had been collecting for a long time. It was never learned whether this book ever was started.

## TURNBULL WINE CELLARS

In February your editor received the letter on page 3 from Gordon Turnbull, New Haven, CT. At the time, your editor did not know that she would be spending a few days in Napa Valley with a visit to the Turnbull Wine Cellars.

Jeanne M. Davis, Directory of Sales and Marketing along with Sally Tonningsen and Kirsten Niesar made us most welcome and supplied the following pages, with permission to reprint here, which should be of interest to many of our members.

Pages 4 and 5 describe the sale of the Johnson Turnbull Vineyards. The map on page 5 gives the easy to find location and the hours for the visitor's center. On pages 6 and 7 is the current list of distributors around the country who handle the Turnbull wine. If there are none in your area, you can now call the 1-800-TURNBUL number as shown. The current retail price list showing list of wines and gift items should be of great interest with the approaching holidays and the desire of finding a different type of gift for the Turnbull's on your list. The glasses have the crest as shown. The imprinted items just have the name. Get out those gift lists and start shopping!!!!

2/11/74

Dear Sothe: To supplement the Turnbull Scotch -

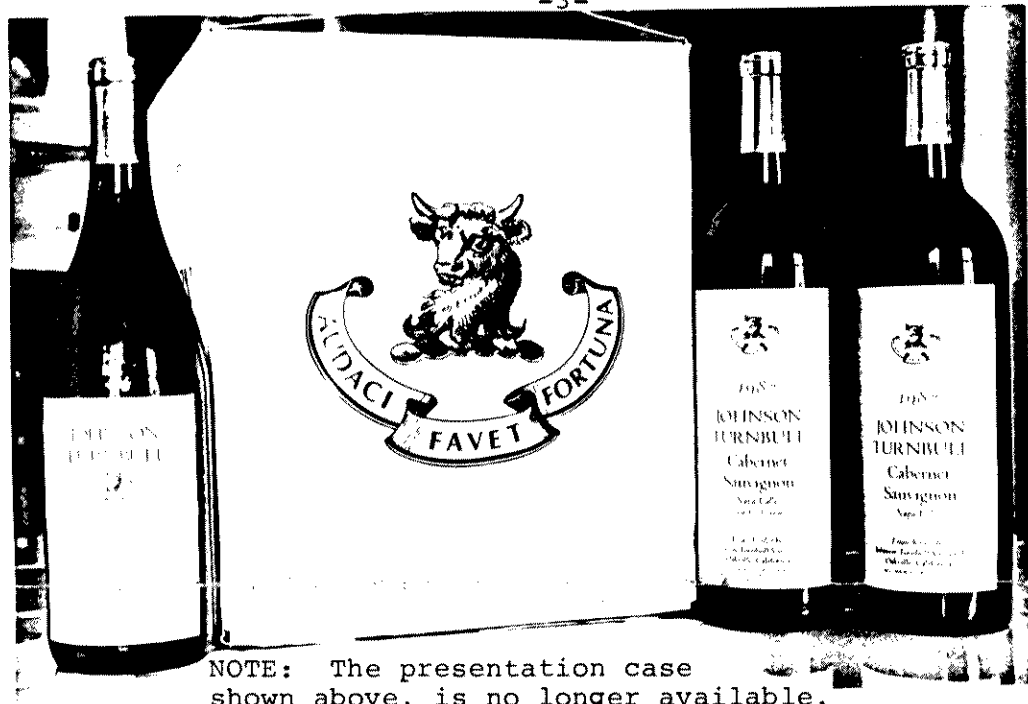
Have you had this wine brought to your attention before? I couldn't believe it when I saw the finial on Bull's Head crest & looking into the glass at it as I paid the shelves of the liquor store!

Here (in my very own photograph, etc) is (from left) The Johnson Turnbull Chardonnay, The 1987 Cabernet Sauvignon (Vintage Selection 67) and The Regular 1987 Cabernet Sauvignon. I can report that the cats are superb (haven't tasted the Chardonnay yet - saving it for summer) - so the wine has more to recommend it than just the splendid name.

Perhaps you (or the Boston readers) know of other selections from this vineyard, in Oakville, Cal., in the Napa Valley. The wines are not distributed in Connecticut any more, and I suspected what must have been the few remaining bottles.

Best regards,

Goldor



NOTE: The presentation case shown above, is no longer available.

# TURNBULL

## WINE CELLARS



### Calendar

Part of our new approach is to take a more visible stance in the areas of marketing and promotion. Listed below are some of the events in which we already have participated or will participate in 1994. Please mark your calendar and join us if possible!

- Wine Appreciation Week  
Sept. 26 - Oct. 3, 1993
- Crown Guild — Pasadena  
Oct. 3, 1993
- Meals on Wheels — Los Angeles  
Oct. 9, 1993
- Vintage 1993 — San Francisco  
Oct. 14, 1993
- Bread & Roses — San Francisco  
Oct. 28, 1993
- KAZU Tasting — Monterey  
Nov. 19, 1993
- ARC Tasting — San Francisco  
Nov. 21, 1993
- Desmond Hotel Wine Festival  
Albany, N.Y.  
Feb. 4 - 6, 1994
- Heart Association — San Francisco  
Feb. 12, 1994
- Loyola Marymount Benefit  
Los Angeles  
Feb. 13, 1994
- Monterey Wine Festival  
March 1994
- Napa Valley Vintners Midwest Tour  
March 20 - 24, 1994
- Napa Valley Vintners Association  
Northwest Tour  
May 1-5, 1994
- Napa Valley Wine Auction  
June 1994

For more information, please call the winery, **707-963-5839**.

FALL 1993

WINERY: 8210 St. Helena Highway • PO Box 29 • Oakville, California 94562

## Change of Seasons Marks Change of Hands at Johnson Turnbull

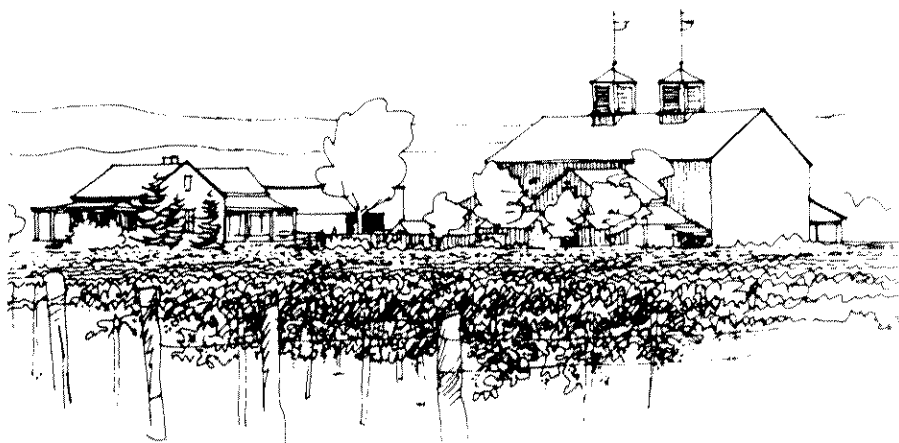
Last March marked not only a change of seasons, but also a change of ownership for Johnson Turnbull Vineyards. The Oakville vineyard has been purchased by Patrick O'Dell of Fortuna, Calif. While the O'Dell family is firmly rooted in the newspaper publishing business, Patrick recently has branched out to pursue several diverse business interests, the newest being the acquisition of the winery.

In addition to the acres of lush grapes and picturesque wooden structures, Patrick also has obtained the rights to the Turnbull crest. (Scottish in origin, the name "Turnbull" and its ensuing crest stem from an ancient legend; see page 4.) Future vintages, 1993 forward, will carry the name "Turnbull Wine Cellars," and the new label will be unveiled in spring of 1996. Our newsletter, which debuts with this issue is designed to keep you abreast of such information.

One of the pivotal changes to accompany Patrick's acquisition of the vineyard concerns the product line. As a red wine enthusiast, Patrick plans for a greater emphasis on red wine production. Turnbull winemaker Kristin Belair shares the new owner's love of red wines and so it seems natural for us to concentrate our efforts on the production of the finest red wines possible.

Prior to his purchase of the winery, Patrick acquired two separate Oakville vineyards located along the Silverado Trail: one on the West side, the other on the East. The plantings will consist of Cabernet Sauvignon, Merlot, Cabernet Franc, Malbec, Petit Verdot, Syrah, Zinfandel and Sangiovese. His vineyard holdings now stand at 120 acres.

Future plans for Turnbull Wine Cellars include a product mix which will focus on Cabernet Sauvignon and Merlot, along with a small production of a proprietary red



## CURRENT RELEASES



1989

JOHNSON  
TURNBULLCabernet  
SauvignonNapa Valley  
Vineyard Selection 67*Estate bottled by*  
Johnson Turnbull Vineyards  
Oakville, California

MEMBER, NAPA VALLEY VINEYARD DISTRICT

**1989 Cabernet Sauvignon  
Vineyard Selection 67**

This 100 percent Cabernet Sauvignon is produced entirely from grapes grown on the oldest vineyard on the property, dating back to 1967. The grapes from this vineyard have an unusually spicy and minty nose which blends into rich, ripe blackberry and plum flavors on the palate. Its solid structure contributes to a long, lingering finish. If you serve lamb, forget the mint sauce and accompany the meal with this wine. As you would expect, this wine complements any hearty fare.

*If you are interested in either wine, please do not hesitate to call the distributor listed on the back nearest you to assist you in locating the wine. If that fails to bring results, call us at the winery and we will make every effort to find a retailer who carries both our very special Turnbull 1990 Cabernet and other wines bearing the Turnbull name.*



1990

JOHNSON  
TURNBULLCabernet  
Sauvignon

Napa Valley

*Estate bottled by*  
Turnbull Wine Cellars  
Oakville, California

TABLE WINE

**1990 Cabernet Sauvignon**

At long last we have released our 1990 Cabernet! The long-awaited vintage made its debut in January of this year and garnered rave reviews in *The San Francisco Chronicle*, where it was named "Wine of the Week," March 16. As wine critic Larry Walker noted:

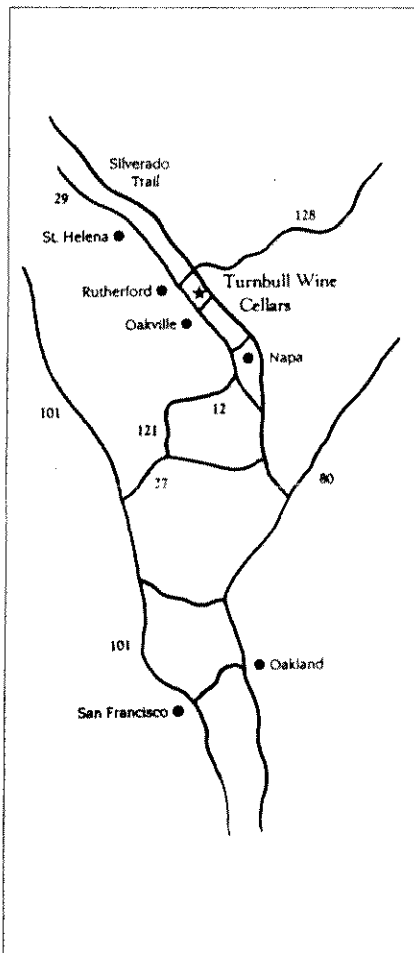
"Winemaker Kristin Belair has crafted a supple, elegant wine with lovely layered plum, cherry and blackberry fruit, on the finish, the wine is long and focused with hints of vanilla, allspice and mint, as well as echoes of the opening fruit. The wine is very agreeable for drinking now, but with its balance and structure, I suspect it could be a good cellar choice for aging over the next eight to 12 years...." The grapes used in the production of this wine come from all of the winery's vineyards, including the acclaimed "Vineyard Selection 67." The blend is 83 percent Cabernet Sauvignon and 17 percent Cabernet Franc. Approximately 3,000 cases of our 1990 Cabernet Sauvignon were produced.

## Visitor's Center Open Seven Days a Week

Just in time for your weekend retreat to the Napa Valley this spring, our retail room at Turnbull Wine Cellars will open its doors on Sundays.

We have extended our hours of operation to seven days a week, 10 a.m. to 4 p.m. Either Dan, Kirsten or Norm will be on hand to answer any questions you may have concerning the wines, their production and the winery in general.

Please be sure to call in advance, 707-963-5839, to set up an appointment. We are located on the east side of Highway 29 just north of the Oakville Crossroad (see map below).



TURNBULL WINE CELLARS

DISTRIBUTOR LIST

Northern California Brokers:

Monterey Bay Wine Company  
La Selva Beach  
408/685-9463

Vin-O-Vin  
Healdsburg  
707/431-7624

Vino...Yes!  
Sacramento  
916/924-9106

Southern California Braokers

Palos Verdes Wine Brokerage  
Rancho Palos Verdes  
310/265-0065

San Diego Wine Brokerage  
Rancho Santa Fe  
619/756-1809

Colorado

Rocky Mountain Wine & Spirits  
Aurora  
800/727-7263

Connecticut

WorldWide Wines, Inc.  
Cheshire  
203/272-2980

District of Columbia

Wine Source  
Washington DC  
202/832-6576

Florida

Transatlantic Suppliers  
Medley  
305/884-6144

Georgia

Atlanta Wholesale Wine  
Atlanta  
404/522-3358

Illinois

Louis Glunz Wines, Inc.  
Wheeling  
708/808-0860

Indiana

Olinger Distributors  
Indianapolis  
317/876-1188

Kentucky

The Vertner Smith Co.  
Louisville  
502/361-5421

Louisiana

Bologna Brothers  
Harahan  
504/733-4361

Massachusetts

Ruby Wines, Inc  
Everett  
617/387-9113

Michigan

Viviano Importers  
Detroit  
313/883-1600

Minnesota

Griggs, Cooper & Co.  
St. Paul  
612/646-1497

Missouri

Paramount Liquor  
St. Louis  
314/382-9990

TURNBULL WINE CELLARS

DISTRIBUTOR LIST

Nebraska

Nebraska Distributing Co.  
Omaha  
402/339-2090

Ohio

Bauer & Foss  
Columbus  
614/575-1112

Nevada

Southern Wine & Spirits  
Sparks  
702/355-4500

Oregon

Mc Claskey's Wine Distributing  
Portland  
503/224-2447

Southern Wine & Spirits  
Las Vegas  
702/876-4500

Pennsylvania

Grand Cru Imports  
Souderton  
215/628-2355

New Jersey & New York

Lauber Imports  
Sommerville, NJ  
908/725-2100

Texas

Prestige Wine Cellars  
Dallas  
214/823-9272

New Mexico

New Mexico Wine Patrol  
Albuquerque  
505/343-9334

Virginia

The Country Vintner  
804/783-7950

North Carolina

American Premium Beverage  
Greensboro  
919/852-2500

Wisconsin

Racine Vineyard Products  
Racine  
414/634-7300

Classic Wines  
Morrisville  
919/319-9508

Tryon Distributing Co  
Charlotte  
704/334-0849

Tryon Distributing  
Swannanoa  
704/686-9463

## IMPORTANT NOTICE

Turnbull Wine Cellars now has a toll free  
number for your convenience:

1-800-TURNBULL  
1-800-887-6285

*We look forward to hearing from you with any questions that you  
may have regarding the wines and/or the winery.*

Johnson Turnbull Vineyards was established in 1977 and grew to be known for producing great Cabernet Sauvignon. The winery changed ownership in March 1993 and the new owner of **Turnbull Wine Cellars** is Patrick O'Dell, from Fortuna, CA. Patrick owns several very diverse businesses including the very successful Satellite TV Week.

Patrick is a red wine enthusiast and as such is committed to producing the finest red wine possible from his 120+ acres of vineyards. Kristin Belair has remained as winemaker, and is looking forward to using the fruit from the new vineyards in her upcoming vintages.

#### Winemaker Notes

**1990 Cabernet (Estate)** - This vintage of our Cabernet Sauvignon fruit came from all of the vineyards around the winery, including the acclaimed "Vineyard Selection 67". The wine has pronounced aromas of ripe plum and cassis with undercurrents of olive and mint. Toasty oak further enhances a lovely spice box character in the wine. The blend is 83% Cabernet Sauvignon and 17% Cabernet Franc.

**1991 Cabernet (Estate)** - A delicious wine with intense cherry, blackberry and plum flavors and aromas spiced with cinnamon and anise. The rich textures are framed by toasty oak and a burst of fruit on the finish. The blend is 86% Cabernet Sauvignon and 14% Cabernet Franc. 3400 cases produced.

**1989 Cabernet (Vineyard Selection 67)** - This wine is another solid structure Cabernet. The grapes for this wine come from a vineyard that was planted in 1967. The spice and mint blend into the ripe blackberry flavors to give it a long, lingering finish. A fine accompaniment to both lamb and beef. 1200 cases produced.

**1987 Cabernet (Estate)** - This wine is one of the winemaker favorites. Bright cherry, plum fruit, cinnamon and anise, toasty oak nuances. Elegantly styled, soft tannin. Can be enjoyed now, but will age well. A blend of 89% Cabernet Sauvignon and 11% Cabernet Franc.

**1990 Cabernet (Vineyard Selection 67)** - This is the last vintage of Cabernet Sauvignon from the old vines. It is a rich intense cabernet with just a hint of mint. The abundant fruit characters and oak aromas tell you that this wine is one to lay down for a few years. 300 cases produced. Available only at the winery.



Turnbull Wine Cellars  
Retail Price List

Effective 9-1-94

8210 St. Helena Highway  
Oakville, CA 94562  
Phone 1-800-887-6285 Fax (707) 963-4407



**CABERNET SAUVIGNON**

		Bottle	Case Price
1987 Cabernet	750ml	\$19.00	\$228.00
1988 Cabernet	750ml	\$16.00	\$172.80
1988 Cabernet VS67	750ml	\$18.00	\$194.40
	1.5L	\$36.00	\$194.40
1989 Cabernet VS67	750ml	\$18.00	\$194.40
	1.5L	\$36.00	\$194.40
1990 Cabernet	375ml	\$ 8.50	\$ 91.80
	750ml	\$16.00	\$172.80
	1.5L	\$34.00	\$183.60
1990 Cabernet VS67	750ml	\$34.00	\$367.20
1991 Cabernet	375ml	\$ 8.50	\$ 91.80
	750 ml	\$16.00	\$172.80
	1.5L	\$34.00	\$183.60

**FALL SPECIAL**

1991 Chardonnay	750ml	\$ 5.00	\$ 60.00
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**GIFT ITEMS**

Logo Glass	7oz	\$ 3.50
Logo Glass	16 oz.	\$ 6.50
Cork Pullers	Imprinted	\$ 3.50
Corkscrews	Imprinted	\$ 4.50
Foil Cutters	Imprinted	\$ 7.00
Wooden Boxes <i>1/4</i>	Imprinted	\$ 15.00
Screwpull		\$ 16.00
Drip Saver		\$ 6.00
Lever Pull		\$125.00